

Baha'i Locality
Code _____

Faith Communities Today
"Key" Informant, Core Questionnaire

Baha'i Final Version: January, 2000

Every faith tradition in the United States affirms the centrality of religious gatherings. Yet until now there has never been a major, interfaith, national study of American congregations to help tell of their foundational contribution as the front-lines of religious expression and the backbone of America's voluntary sector. In an unprecedented ecumenical and interfaith effort over 40 denominations and religious groups, representing over 90% of America's congregations are cooperating to fill this void.

The National Spiritual Assembly of the Baha'is of the United States has decided to ask all 1,200 local Baha'i communities in the country to participate in this important undertaking. Not only will your contribution of this completed questionnaire help to provide the first, comprehensive portrait of congregations in America. It will also help the Baha'i Faith obtain a reliable portrait of its communities for your and the Faith's use. Baha'i participation in the survey is also an important milestone in the Baha'i Faith's emergence from obscurity and its growing involvement in the religious life of the nation.

The generic survey was developed by a group of about one hundred sociologists and demographers of religious groups in the United States, including several Baha'i experts. An effort has been made to keep the Baha'i version of the survey as similar as possible to the generic form, so that results can be compared with other faith traditions. As a result, we ask for your patience in filling out the survey. We suggest that the Spiritual Assembly ask one to three persons to complete the survey on its behalf. Please remember that the survey is studying actual behaviors, not ideal behaviors; we need your frankness to obtain accurate information. Since the data from all communities will be pooled, your data will remain confidential. You can return your answers in one of two ways. One option is to fill out the paper copy and mail it back to the Baha'i National Center in the envelope provided (it will require two stamps). The other option is to use the paper copy as a worksheet, and then transfer your answers to a website containing this questionnaire (<http://research.net/Bahai2>). If you use the website option, make sure you answer all the questions on each web page so the program will allow you to click to the next page.

I. Community Identity and Worship

Community Identity

1. How well does each of the following statements describe your local Baha'i community?

(Circle one on each line)

	<u>Very Well</u>	<u>Quite Well</u>	<u>Somewhat</u>	<u>Slightly</u>	<u>Hardly</u> <u>At All</u>
A. Our community feels like a close-knit family	1	2	3	4	5
B. Our community is spiritually vital and alive	1	2	3	4	5
C. Our community is working for social justice	1	2	3	4	5

	<u>Very Well</u>	<u>Quite Well</u>	<u>Somewhat</u>	<u>Slightly</u>	<u>At All</u>
D. Our community helps members deepen their relationships with God	1	2	3	4	5
E. Our community is trying to increase racial/ethnic/national diversity	1	2	3	4	5
F. Our congregation is a moral beacon in the community	1	2	3	4	5
G. Our community welcomes individual initiative	1	2	3	4	5
H. Our community deals openly with disagreements and conflicts	1	2	3	4	5
I. Members are excited about the future of our community	1	2	3	4	5
J. New members are easily incorporated into the life of our community	1	2	3	4	5
K. Our community has a clear sense of mission and purpose	1	2	3	4	5
L. Our community has developed a strong sense of Baha'i identity for its members	1	2	3	4	5
M. Our community's worship services are spiritually uplifting	1	2	3	4	5
N. Our community's programs and activities are well organized	1	2	3	4	5
O. Our community's programs and activities strengthen personal relationships among participants	1	2	3	4	5

Worship

- Over the last year, how often has your community held Feast?
 19 times 12-18 times 6-11 times 1-5 times
 Other (specify) _____
- How many of these Feasts in the last year were held jointly with another Spiritual Assembly or group (i.e., a "unity Feasts")? _____
- Is your community divided into more than one area for holding Feast? No Yes
 If Yes, How many areas is your community divided into? ____
 About how many times does your community hold area Feasts? _____ times per year
- At a typical Feast:
 - How many attend all or part?
 Adults _____
 Youth _____
 Children _____
 - What languages are used? _____

5. How often are the following included as part of your community's devotional portion of Feast?

	<u>Always</u>	<u>Often</u>	<u>Sometimes</u>	<u>Seldom</u>	<u>Never</u>
A. Reading from the Baha'i writings in languages other than English	1	2	3	4	5
B. Each participant chooses his/her reading or prayer	1	2	3	4	5
C. Silent prayer/meditation	1	2	3	4	5
D. Children's participation in reading Baha'i writings or prayers	1	2	3	4	5
E. Readings from the Bible, Qur'an, and other scriptures	1	2	3	4	5
F. The use of visual projection equipment	1	2	3	4	5
G. Incense or candles	1	2	3	4	5
H. Dance or drama	1	2	3	4	5

6. How often would the following be included in the administrative portion of Feast?

	<u>Always</u>	<u>Often</u>	<u>Sometimes</u>	<u>Seldom</u>	<u>Never</u>
A. Opening prayer	1	2	3	4	5
B. A time to discuss stories about teaching the Faith	1	2	3	4	5
C. Discussion of messages from the Universal House of Justice or National Spiritual Assembly	1	2	3	4	5
D. Discussion of Local Spiritual Assembly messages and concerns	1	2	3	4	5
E. Brief talks by Baha'is	1	2	3	4	5
F. A topic for consultation provided by the local Assembly	1	2	3	4	5
G. Closing Prayer for the administrative portion	1	2	3	4	5

7. How often are the following included as part of your community's Feast?

	<u>Always</u>	<u>Often</u>	<u>Sometimes</u>	<u>Seldom</u>	<u>Never</u>
A. Any type of music at all	1	2	3	4	5
B. Soloist(s)	1	2	3	4	5
C. A choir singing	1	2	3	4	5
D. Everyone singing from songbooks	1	2	3	4	5
E. Everyone singing without songbooks	1	2	3	4	5
F. Organ and/or Piano	1	2	3	4	5
G. Electronic Keyboard or synthesizer	1	2	3	4	5
H. Electric guitar/bass	1	2	3	4	5
I. Non-electric string or wind instrument (e.g., harp, violin, guitar, flute, brass, etc.)	1	2	3	4	5
J. Drums or other percussion instruments	1	2	3	4	5
K. Recorded music (tapes, cd's, etc.)	1	2	3	4	5

8. Over the last five years, do you feel your use of music at Feasts:
 Has increased or Has decreased or Has stayed the same
 and
 Has become more diverse or Has become less diverse or Has stayed the same in style

9. In comparison to your Feast 5 years ago, would you say your current Feast:
 Is basically the same Has gotten somewhat worse
 Has improved a little Has gotten a great deal worse
 Improved somewhat Our community did not exist in 1995
 Improved a great deal
 Has gotten a little worse

If you answered that your Feast has changed to any degree in the last 5 years, in which way has it changed? (check all that apply)

- The quality of the devotions
- The addition of music
- The quality of the consultation
- The spirit of unity
- Other _____

10. How important are the following sources of authority in the worship and teaching of your community?

	Absolutely Foundational	Very Important	Somewhat Important	Little or No Importance
A. Sacred Scripture	1	2	3	4
B. Historic examples of early believers	1	2	3	4
C. The Holy Spirit	1	2	3	4
D. The pronouncements of the National Assembly or the Universal House of Justice	1	2	3	4
E. Human reason and understanding	1	2	3	4
F. Personal experience	1	2	3	4

G. Now please write the letter of the **one** source of authority that is **most important** in your community's worship and teaching (as difficult a choice as this may be) in this blank _____.

II. History, Location and Building

1. In approximately what year was your Spiritual Assembly first elected? _____
2. What is the ZIP code where your assembly receives its mail (or, in what ZIP code area is your Baha'i Center located)? _____

3. Does your Baha'i community:

Hold Feast primarily in homes

Hold Feast primarily in a rented space

Specify what kind of space it is (e.g., church building, community center) _____

Own a Baha'i Center

If you own or rent a Center, approximately in what year did you acquire it? _____

4. How would you describe the place where your congregation's primary worship building is located?

Rural or open country.....

Town or village of less than 10,000.....

In or around a city of population:

10,000-49,999.....

50,000-249,999.....

250,000+.....

If in or around a city, is your building located:

In the central or downtown area of the city

In another area of the city

In an older suburb around the city

In a newer suburb around the city

A. If in or around a city, is your building located in a:

Residential area

Mixed residential and commercial area

Commercial or industrial area

If your Assembly does not own or rent a Baha'i Center, skip to Section III.

5. How would you describe the **size** of the following relative to the current needs of your community

(put the number corresponding to the most appropriate answer in the blanks provided)?

1 Much more than we need 3 Just about right 5 Much less than we need

2 Slightly more than we need 4 Slightly less than we need

A. Worship space _____

B. Educational space _____

C. Fellowship/Socializing space _____

D. Space for parking _____

6. In terms of its overall physical condition and aesthetic appeal, would you say that your Center is:

Excellent

Needs improvement

Good

In serious need of improvement and repairs

7. Do you share a building with another religious congregation / Baha'i community? No Yes

III. Community Programs

1. Does your community hold regular deepening/educational classes for adults? No Yes

IF YES, What is the typical, total attendance of adults? _____

Does your community hold regular deepening classes for *children and youth (ages 2 - 18)*?

No Yes

IF YES, What is the typical, total attendance of children and youth? _____

IF YES to either of the above, are the classes supported by

more than one Spiritual Assembly? No Yes

IF YES, by how many Assemblies? _____

2. In addition, on average how many of the following does your community hold? (Include all those sponsored by individuals or by the Spiritual Assembly)

Firesides _____ per Gregorian month or _____ per year

Prayer/spiritual meetings _____ per Gregorian month or _____ per year

Deepenings _____ per Gregorian month or _____ per year

Training Institute meetings _____ per Gregorian month or _____ per year

3. In the past year, has your Baha'i community had deepenings, Institutes, or other programs focusing on any of the following?

If "Yes": Is it a one-time event, or is it on-going throughout the year?

	No	One-Time, Short-Term, Occasional	On-going Thru Year
A. Study of Baha'i scripture	No	Yes	Yes
B. Prayer or meditation	No	Yes	Yes
C. Religious or theological study	No	Yes	Yes
D. Race unity	No	Yes	Yes
E. Equality of women and men	No	Yes	Yes
F. Other social or contemporary issues	No	Yes	Yes
G. Recreation, or fitness/exercise	No	Yes	Yes
H. Personal growth/Self-help	No	Yes	Yes
I. Marriage or family enrichment	No	Yes	Yes
J. Choir, Music or Performing arts	No	Yes	Yes
K. Service to those in need	No	Yes	Yes
L. Teaching the Faith	No	Yes	Yes
M. Assembly Development	No	Yes	Yes
N. New Believers Programs	No	Yes	Yes
O. Spiritual Retreats	No	Yes	Yes

	<u>No</u>	<u>One-Time, Short-Term, Occasional</u>	<u>On-going Thru Year</u>
P. Sports Teams	No	Yes	Yes
Q. Youth/teen activities or programs	No	Yes	Yes
R. Singles activities or programs	No	Yes	Yes

4. Over the last year, how much has your Spiritual Assembly emphasized the following *home or personal practices*?

	<u>A Great Deal</u>	<u>Quite A Bit</u>	<u>Some</u>	<u>A Little</u>	<u>Hardy At All</u>
A. Personal prayer, study or devotions	1	2	3	4	5
B. Family devotions	1	2	3	4	5
C. Fasting	1	2	3	4	5
D. Hosting family deepenings	1	2	3	4	5
E. Abstinence from alcohol and drugs	1	2	3	4	5
F. Suspending work on Baha'i Holy Days	1	2	3	4	5
G. Displaying the Greatest Name, pictures of `Abdu'l-Baha, and other Baha'i imagery	1	2	3	4	5
H. Abstaining from premarital sex	1	2	3	4	5
I. Holding family consultations	1	2	3	4	5
J. Efforts to strengthen family/marriage life	1	2	3	4	5
K. Vegetarianism	1	2	3	4	5

5. Did your community do any of the following during the past 12 months to reach out to new or inactive participants or to make the Baha'i community better known in your area? If No, is the item: A) Something that probably would be supported by most members if you tried it; or B) Something that probably would not be supported by most members.

	<u>Yes Done in last 12 months</u>	<u>----- No, but members ----- Would resist this</u>	<u>Would support this</u>
A. Newspaper advertisements and stories	1	2	3
B. Radio or television advertisements and stories	1	2	3
C. Direct mail promotions to area residents	1	2	3
D. A systematic teaching campaign	1	2	3
E. Focused efforts to identify and contact Baha'is who have recently moved into your area	1	2	3
F. Stressing personal teaching efforts	1	2	3
G. Special kinds or styles of programs intended to attract non-Baha'is, e.g. public meetings, devotional services, etc.	1	2	3

	Yes Done in last <u>12 months</u>	----- No, but members ----- Would <u>resist this</u>	Would <u>support this</u>
H. Developing special programs (e.g., parenting classes, picnics, race unity programs, art festivals) especially intended to attract non-Baha'is.	1	2	3
I. Door-to-door teaching efforts	1	2	3
J. Phone calls or personal follow up visits to seekers	1	2	3

6. In the past year, did your community directly provide or cooperate in providing any of the following services for your own members or for people in the wider community? "Cooperation" includes financial contributions, volunteer time by community members, space in your Baha'i Center, material donations, etc.

	<u>No</u>	-----Yes, circle all that apply----- Provided Directly Cooperated With Another <u>By Your Community</u> <u>Community or Agency</u>	
A. Providing cash assistance to needy individuals	No	Yes	Yes
B. Food pantry or soup kitchen	No	Yes	Yes
C. Clothing donations or thrift store	No	Yes	Yes
D. Prison outreach	No	Yes	Yes
E. Elderly, emergency or affordable housing	No	Yes	Yes
F. Counseling services or "hot line"	No	Yes	Yes
G. Substance abuse programs	No	Yes	Yes
H. Senior citizen programs (other than housing)	No	Yes	Yes
I. Day care, pre-school, before/after school programs	No	Yes	Yes
J. Tutoring/literacy programs	No	Yes	Yes
K. Organized social issue advocacy or Community organizing	No	Yes	Yes
L. Employment counseling, placement or training	No	Yes	Yes
M. Health programs/clinics/education	No	Yes	Yes
N. Hospitals or nursing home facilities	No	Yes	Yes
O. Voter registration or voter education	No	Yes	Yes
P. Programs for migrants or immigrants	No	Yes	Yes
Q. Race unity programs	No	Yes	Yes
R. Conflict resolution programs	No	Yes	Yes
S. Removal of litter/cleaning highways, cemeteries, parks, etc.	No	Yes	Yes
T. Other _____	No	Yes	Yes

7. In a typical Gregorian month, about how many people do you estimate are served through the services your community directly provides? Estimated number of people served _____

IV. Leadership and Organizational Dynamics

1. How many Baha'is of your Assembly jurisdiction serve on local/area committees or task forces or as teachers of children, youth, and adult classes (not including service on the Spiritual Assembly)?

_____ persons

2. How many Baha'is from outside your Assembly jurisdiction serve on local/area committees or task forces or as teachers of children, youth, and adult classes sponsored by your Spiritual Assembly?

_____ persons

3. Some religious congregations have difficulty finding people to take on voluntary leadership roles like those described above and non-elected administrative roles; others do not have difficulty.

Which of the following best describes the situation in your community?

We do *not* have any problem getting people to take on administrative responsibilities or serve as teachers for children, youth, or adult classes

Recruiting people to serve is a continual challenge, but we eventually find enough willing people

We cannot find enough people who are willing to serve

4. Please describe the members of your Spiritual Assembly:

A. Number of women _____ Number of men _____

B. Highest completed level of education:

Number with less than high school diploma _____

Number with High school diploma only _____

Number with some College or technical _____

Number with College bachelor's degree _____

Number with Masters degree _____

Number with Doctoral or Professional degree _____

C. Age:

Number aged 21-29 _____ Number aged 30-44 _____

Number aged 45-59 _____ Number aged 60 and more _____

D. Race/ethnicity:

Number of Asians _____

Number of Black or African Americans _____

Number of Hispanics or Latinos/as _____

Number of American Indian/Alaska Native _____

Indian Nation(s): _____

Number of Whites _____

How many of these are Middle Eastern/Persian? _____

Number of Native Hawaiians or Other Pacific Islanders _____

Number of multi-ethnic background or other background _____

5. How many times did your Spiritual Assembly meet last year? _____times

6. How many of your current Assembly members were members of the Assembly five years ago (Ridvan 1995) _____

7. What officers does your Spiritual Assembly elect?

_____	_____
_____	_____
_____	_____

8. What committees, task forces, Institutes, and appointed positions does your Spiritual Assembly have (check all that apply)?

- | | |
|--|--|
| A. Teaching Committee _____ | B. Deepening Committee _____ |
| C. Training Institute/Center of Learning _____ | D. Children or Youth Education Committee _____ |
| E. Properties Committee _____ | F. Publicity/External Affairs _____ |
| G. Feast/Holy Days _____ | H. Librarian |
| I. Newsletter _____ | J. Other (specify) _____ |

9. Does your community have *paid* staff? No Yes

If YES, what is the number of: A. Full time, paid _____ B. Part time, paid _____

10. How many times in the last year has your Spiritual Assembly met with an Auxiliary Board member or assistant? _____ times

11. How many times in the past year has an Auxiliary Board member or assistant given a presentation to your community in their official capacity? _____ times

12. Is your Spiritual Assembly formally affiliated with any non-denominational or non-Baha'i national or international religious organizations?

No Yes (specify) _____

13. When your community purchases worship, educational, fund education, teaching etc. materials or supplies, does it purchase them:

Exclusively from the National Spiritual Assembly and its agencies (such as the Baha'i Distribution Service)

Primarily from the National Spiritual Assembly and its agencies

Primarily from private companies owned by Baha'is

Primarily from nondenominational or non-Baha'i sources

Exclusively from nondenominational or non-Baha'i sources

From a pretty even balance between the National Spiritual Assembly and other sources

14. Which of the following does your Assembly regularly use to communicate with members? Check all that apply.

- | | |
|--|---|
| Verbal announcements during Feast | A newsletter produced by your community |
| Intercommunity or regional Baha'i newsletter | E-mail network |
| Other written communications | |

15. In the last 12 months, has your community been involved in any of the following kinds of intercommunity or interfaith activities (circle all yeses that apply)?

	<u>No</u>	With Other Baha'i <u>Communities</u>	With Other Faith <u>Traditions</u>
A. Joint worship services (other than Feasts)	No	Yes	Yes
B. Joint celebrations or programs other than worship	No	Yes	Yes
C. Joint social outreach or service projects	No	Yes	Yes
D. Interfaith organizations or ministerial associations	No	Yes	Yes
E. Interassembly councils or task forces in your area	No	Yes	Yes

16. In the last *five years* have individuals in your community experienced any disagreements or conflicts in the following areas listed below, and if so, how serious/disruptive/heated were they?

	No	-----Yes, and it was-----		
		Very <u>Serious</u>	Moderately <u>Serious</u>	Not Very <u>Serious</u>
A. Application of the Baha'i teachings	1	2	3	4
B. Money/Finances/Budget	1	2	3	4
C. Feast programs	1	2	3	4
D. A specific program or Teaching campaign	1	2	3	4
E. Interethnic or interracial tensions	1	2	3	4

	No	-----Yes, and it was-----		
		Very <u>Serious</u>	Moderately <u>Serious</u>	Not Very <u>Serious</u>
F. Decisions of the local Spiritual Assembly	1	2	3	4
G. Decisions of the National Spiritual Assembly	1	2	3	4
H. Behavior/lifestyle of an individual Baha'i	1	2	3	4
I. Other: _____	1	2	3	4

17. In the last year, which *one* of the following three statements best describes the experiences of your Spiritual Assembly in handling violations of Baha'i law?

Our Assembly has had to recommend sanctions for Baha'is who have violated Baha'i law without extensively counseling them.

Our Assembly has made extensive efforts to counsel Baha'is before recommending sanctions.

Our Assembly has found it is usually best to ignore violations of Baha'i law, rather than counseling members or recommending sanctions.

V. Participants

We know you may have to estimate or guess at the answers to several of the questions in this section and the next section. That is ok.

1. How many persons would you say are associated *in any way* with the religious life of your community -- counting both adults and children, counting both regular and irregular participants, counting both official or registered members, and also participating non-Baha'is and Baha'is who live outside your jurisdiction. Number _____

2. How many adult Baha'is are on your membership list? _____

3. How many persons — both adults and children — would you say *regularly participate* in the religious life of your community — *whether or not* they are officially members of your Baha'i community?

A. Number of **regularly participating** adults (18 years of age and older) _____

B. Number of **regularly participating** children and teens (under age 18) _____

4. Since 1995, has the above number of **regularly participating adults**:

Increased 10% or more Stayed about the same (+/- 4%) Decreased 5% to 9%

Increased 5% to 9% Decreased 10% or more Our community did not exist in 1995

5. Since 1995, has the above number of **regularly participating children and teens**:

- Increased 10% or more Stayed about the same Decreased 5% to 9%
 Increased 5% to 9% Decreased 10% or more Our community did not exist in 1995

6. Of your total number of **regularly participating adults**, what percent would you estimate are:

	One <u>0%</u>	Hardly Any <u>1-10%</u>	Few <u>11-20%</u>	Some <u>21-40%</u>	Many <u>41-60%</u>	Most <u>61-80%</u>	All/Nearly All <u>81-100%</u>
A. Female	1	2	3	4	5	6	7
B. Less than high school diploma	1	2	3	4	5	6	7
C. At least college graduates	1	2	3	4	5	6	7
D. Age 35 or younger	1	2	3	4	5	6	7
E. Over 60 years old	1	2	3	4	5	6	7
F. Married	1	2	3	4	5	6	7
G. Born in Baha'i family	1	2	3	4	5	6	7
H. New to your community in the last 5 years	1	2	3	4	5	6	7
I. Currently holding volunteer leadership roles in your community	1	2	3	4	5	6	7
J. In households with incomes below \$20,000	1	2	3	4	5	6	7
K. Born outside USA	1	2	3	4	5	6	7
L. In homes with children under 18 present	1	2	3	4	5	6	7

If your community does not own or rent a Baha'i Center, skip to Question 7.

M. Live near the Baha'i Center	1	2	3	4	5	6	7
N. Commuting more than 15 minutes to the Center	1	2	3	4	5	6	7

7. Of your total number of **regularly participating adults** what approximately percent would you estimate:

A. Race/ethnicity

- American Indian/Alaska Native ____%
 Asian ____%

Black or African American _____%

Hispanic or Latino/a _____%

Native Hawaiian or
Other Pacific Islander _____%

White _____%

including Persian _____%

Other _____%

TOTAL 100%

B. Within these racial/ethnic groups are there one or more significant nationality or ethnic sub-groups (e.g., Southeast Asian, Mexican, Haitian)? No Yes

IF YES, please list them:

8. Of your total number of adult participants, how many would you estimate are involved in:

Almost All Most Some Few None

- A. Recruiting new members
- B. Activities outside of worship that strengthen their faith
- C. Expressing their faith in helping others

9. How many of the high school age children of your adult participants would you estimate are involved in the religious life and activities of your congregation?

Almost All Most Some Few None

VI. Finances

1. How would you describe your Spiritual Assembly's financial health currently and 5 years ago (1995)?

- A. Currently:** Excellent Good Tight, but manageable In some difficulty In serious difficulty
- B. In 1995:** Excellent Good Tight, but manageable In some difficulty
In serious difficulty Our Assembly did not exist in 1995

2. Does your Spiritual Assembly have a formal annual budget? No Yes

3. Approximately how much income did your community receive last fiscal year from all sources (e.g., contributions, pledges, earmarked contributions for special projects, bequests, investments, special fundraisers, gifts)?: \$_____ Total Income

4. Approximately what percentage of your community's total income last fiscal year was from endowments or investments?

_____ % or _____ None

5. **Expenditures:** For your Assembly's last complete fiscal year, approximately how much of the above total income did your Assembly spend on or give to the following?

A. Assembly operations and programs. (Include all staff salaries and benefits.)	\$ _____
B. Teaching Efforts (including public meetings)	\$ _____
C. Publicity Efforts	\$ _____
D. Children, youth, and adult classes and Institutes	\$ _____
E. Donations to the National Baha'i Fund	\$ _____
F. Donations to the International Baha'i Fund	\$ _____
G. Donations to the Continental Baha'i Fund	\$ _____
H. Donations to Regional Councils and District Committees	\$ _____
I. Other programs.	\$ _____
J. Money put into reserve/endowments/investments	\$ _____
K. Baha'i Center mortgage/rental and maintenance/utilities costs (if applicable)	\$ _____
L. Other _____	\$ _____
<i>TOTAL EXPENDITURES</i>	\$ _____

6. What strategies were used during the past year to encourage giving to financially support your Assembly?

(Check all that apply)

- A. Talks and fund education efforts by the local Treasurer or an assistant
- B. Appeals or stories by other Baha'is at Feast
- C. Special fundraising events (fairs, bake sales, etc.)
- D. Appeals based on specific, concrete and special needs
- E. Distribution of fliers/letters about specific financial needs
- F. Pledge or commitment cards
- G. Personalized contribution envelopes
- H. Attendance at Stewardship and Development seminar
- I. Promotion of planned giving

7. How are new believers educated in matters related to the Funds? (Check all that apply)
- A. Spiritual Assembly does Fund orientation in meeting with new believers
 - B. The Treasurer makes a presentation to new believers
 - C. The Treasurer provides written information to new believers
 - D. Information about the Funds is included in new believers' classes
 - E. Other _____
8. On average, new believers contribute: (Check only one)
- A. Immediately
 - B. After 3-6 months
 - C. After 6-12 months
 - D. After 12-18 months
 - E. After 18 months-2 years
 - F. Longer
9. Generally, do new believers contribute to: (Check only one)
- A. Local Fund only
 - B. Both Local and National Fund
 - C. Directly to all funds
10. What percentage of your community participates in giving to the local Baha'i Fund? _____ %
11. Does your Assembly have a mortgage or other debt?
- No Yes, a total of approximately \$ _____
12. Since 1992, has your Spiritual Assembly sponsored a Huququ'llah training program?
- No Yes
13. What is your Bahai Locality Code (for tracking purposes only)? _____